

ZFORCE 1000 SPORT R

COMMUNICATION GUIDE

March. 2022

CONTENT

THE PRODUCT

- MARKET BACKGROUND
- NAME & VARIANTION
- POSITIONING
- FEATURES
- PG&A

MARKETING COMMUNICATION

- COMMUNICATION BACKGROUND
- TARGET AUDIENCE
- CHANGES IN NEW MODEL SPECS
- COMPARISON TO COMPETITORS
- KEY VISUAL & MESSAGES
- MARKETING COMMUNICATION



*Homologation-167 vehicle photo and specs used in this file. Update with actual parameters for each market if necessary.



CFMOTO brings a more powerful SSV model of very appealing look and configurations.

- In past five years, overall North American SSV market sales have grown rapidly. Main increment comes from Super Sport SSV with over 110hp.
- CFMOTO see the lack of vitality in the SSV market entry-level segment, so we launch an upgrade model of our top-of-the-line Sport SSV with bigger horsepower, improved performance and excitement.







ZFORCE 1000 SPORT R

64-inch width

More PERFORMANCE

More ADAPTABILITY OF TERRAIN

More VERSATILITY

*Homologation-167 vehicle photo and specs used in this file. Update with actual parameters for each market if necessary.



ZFORCE 1000 SPORT



60-inch width

ZFORCE 1000 SPORT R

ZFORCE 1000 SPORT





60" wide

Power 90HP Wheelbase 2285mm Ground clearance 340mm Power 79HP Wheelbase 2040mm Ground clearance 310mm

Lava Orange

Nebula Black

Pearl White

Ghost Grey



27" tires Alloy rims Winch Aluminium Cable

Fire Red

Mercury Silver

ZFORCE 1000 SPORT R.

CFMOTO comprehensively upgraded the model with bigger power, chassis upgrades, as well as many integrated features to enhance the experience.



90 horsepower more free-flowing power than ever before

64 inches body width providing strong stability through the roughest terrain

Revised chassis and suspension redefine off-road handling capabilities

More dynamic driver interface more passion for driver

Rich personalized options with Connected Technology assistance





Engine

- 963cc, V-twin, DOHC, eight-valve, liquid-cooled engine
- Bosch EFI •
- CVT transmission •
- Two power modes: SPORT and NORMAL.
- power increase to 90HP.



WHAT'S NEW efficient intake and exhaust system and optimized cylinder head design for quick-revving torque and



64" Stance

- Aggressive styling. ٠
- Sharp details. •
- High-strength frame and ROPS. •
- stability through the roughest terrain



WHAT'S NEW for the first time ever, body width has been increased to a commanding 64 inches, providing strong

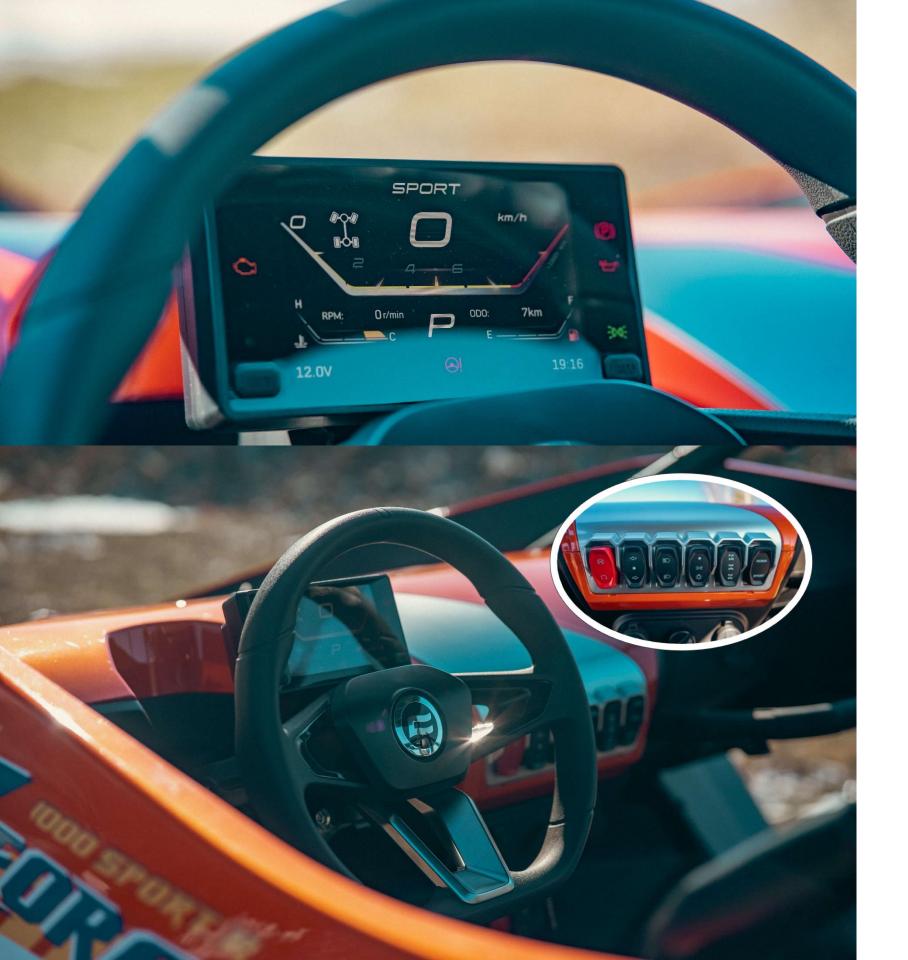


Revised chassis and suspension

A. All-new sway bar is a gamechanger in lateral stability, and optimizes the ample 340mm of front suspension travel.

B. The rear suspension adopts a new quad-link structure, trailer arm with a rigid sway bar. 395mm of rear suspension travel means you can conquer even tougher obstacles.

C. Premium 14-inch aluminium beadlock wheels allow you to run low tire pressure for increased grip in technical terrain.



More dynamic driver interface

- Two engine power modes, SPORT and NORMAL, each feature unique information displays
- All-new 5-inch TFT digital instrument display
- Racing style control switch enables changes on the fly.
- New flat-bottomed steering wheel with improved grip
- The passenger seat handlebar is easier to adjust, suiting riders of varying sizes



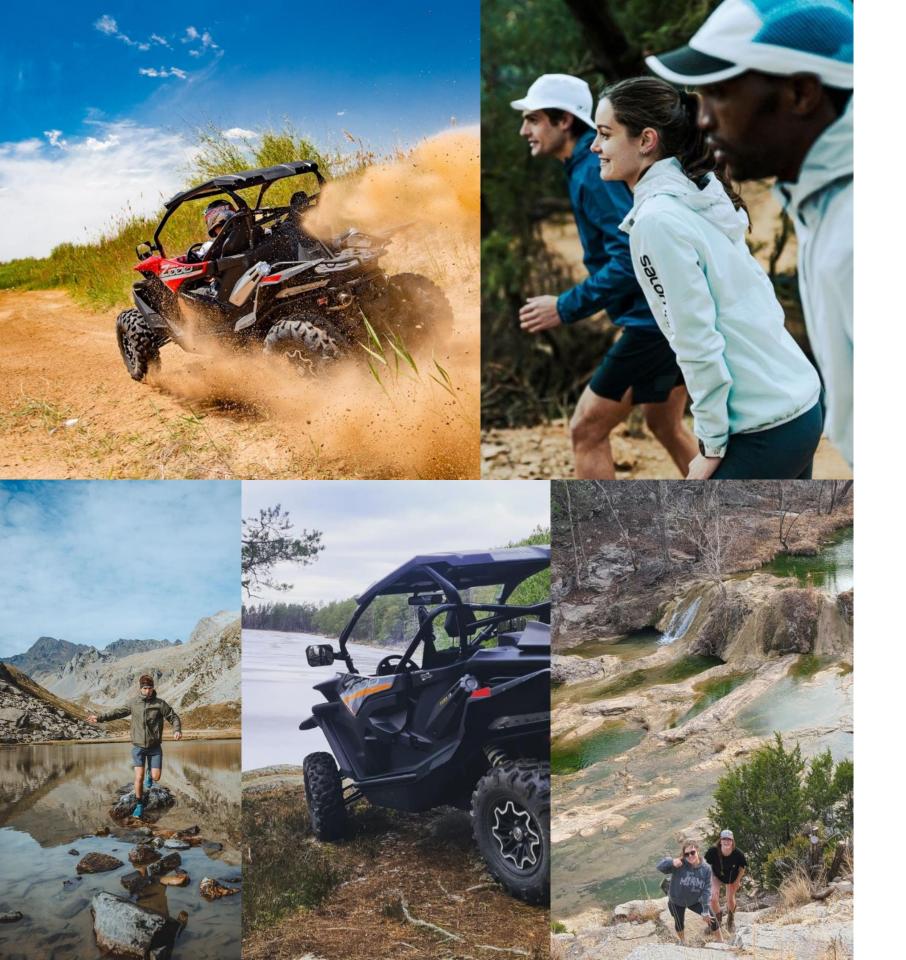




Comfort in the move

- Driver and passenger comfort optimized •
 - Bolstered seats have a larger support surface and more • comfortable padding to keep you planted
 - Slide rails under the seat make adjustment more convenient (96mm adjustability)
 - Passenger handlebar can be easily adjusted to suit ٠ riders of different sizes
- Tilt steering wheel for extra occupant space •
- Three-point safety belt with buffer. Better protection for the human body during emergency braking





with Connected Technology

Smartphone-vehicle connectivity with CFMOTO RIDE app • Drivers can connect with their vehicle for immediate access to status and metrics such as fuel and battery levels in real time.

- with "self-check."
- through the RIDE APP.



• Vehicle can even examine itself prior to your next ride

• Manage vehicle safety and riding logs, and even manage a garage of multiple CFMOTO vehicles

Bold new colors



Lava Orange

Nebula Black



Pearl White



Basic accessories











*Photos are for illustrative purposes only. Specs to change without notice. Subject to material object. Details in store.



Rear Cargo Box (rubber latch) 5BYV-806100-1000



Rear Cargo Box (Spring latch) 5BYV-806100-1001



Rear Bumper 5BY#-801200-1000



PG&A

Cab system

Front Full Windshield – PC (with opening for mirrors) 5BYV-805500-1000

> Front Full Windshield - PC 5BYV-805100-1000



Front Half Windshield - PC 5BYV-805200-1000

Lower Door Inserts Assembly 5BY#-807000-1000



*Photos are for illustrative purposes only. Specs to change without notice. Subject to material object. Details in store.



Universal Audio System UNIS-850100

0.555



PG&A

Universal accessories

Tree Saver Strap 9DS#-808302-6000





Winch Rope Fairlead 7030-150701

LED Light Bar 703A-801500



Power Socket & Adaptor 7020-800200-1000

ZEOREE

*Photos are for illustrative purposes only. Specs to change without notice. Subject to material object. Details in store.





Tool Holder, Pair 852114-00001

> Hitch kit (290mm) 9AW#-808100

> > Hitch kit (136mm) 7000-808100

Vehicle Cover UNIS-850300



MARKETING COMMUNICATION

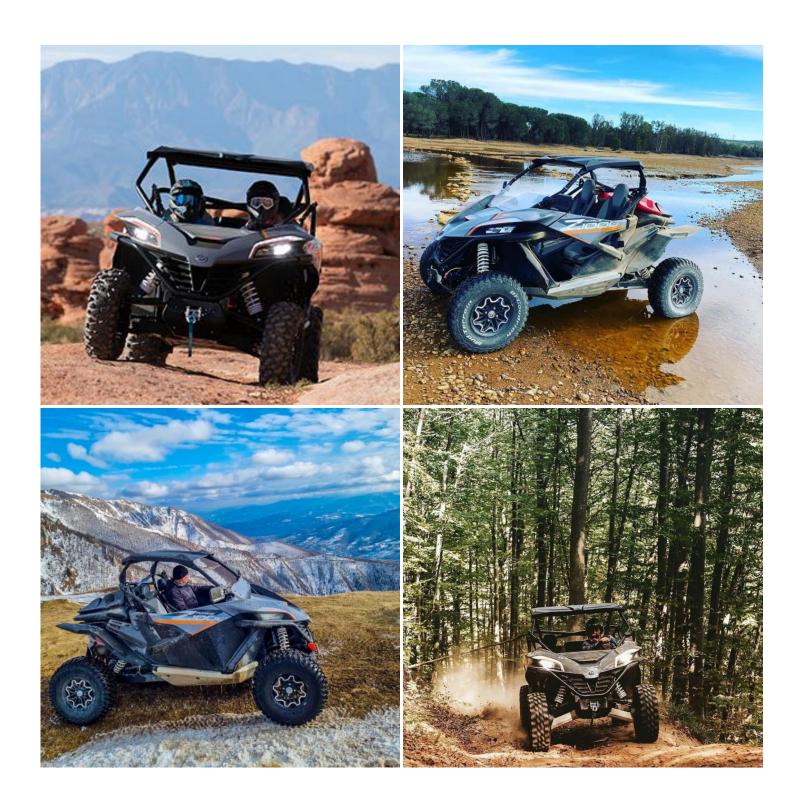


ZFORCE 1000 SPORT.

First launched in 2020. It's an Sport SSV model with excellent performance and an affordable price.







TARGET AUDIENCE CHARACTERISTICS

- 90% male,10% female. •
- From 30-year-old and elder. •
- Love nature, outdoor sports. ٠
- Focus on high cost-effective performance. ٠
- The look and driving experience are important. •

Majority of Our Target Audience

- Want a sporty driving experienc
- Passion about desert racing, jungle ci
- Dynamic performance and smo stable handling are required.
- Pro-level performance is not required
- The multi-functional accessories pr convenience for the rider's adventure.



| are Beginner | Advanced User |
|----------------|---------------------------------------|
| ce. | Look for an advanced |
| crossing, etc. | model of sport SSV. |
| ooth and | Consider about price over |
| | performance |
| d that much. | comprehensively. |
| provide more | • Eye-catching style is a good |
|). | choice for them. |
| | |
| | |

| | | © сгмото | 20 |
|------------------|--|--|----|
| | ZFORCE 1000 SPORT MY21 | ZFORCE 1000 SPORT R MY22 | |
| | | | |
| Engine | 963cc, liquid-cooled, fuel-injected, four-stroke V-twin | | |
| Fuel System | | BOSCH EFI | |
| Power | 79hp | 90hp | |
| Transmission | CVTech | | |
| Drive | Selectable 2WD/4WD, Push button-locking front differential | | |
| Power Mode | Sport / Normal modes | | |
| Power Steering | EPS | | |
| Dimension | 2990x1565x1820 | 3020x1820x1850mm | |
| Ground Clearance | 310mm | 340mm | |
| Front Suspension | Independent dual A-Arm front suspension, 340mm | Independent dual A-Arm front suspension with sway bar, 340mm | |
| Rear Suspension | Independent multi-link rear suspension, 395mm | Independent quad-link rear suspension with sway bar, 395mm | |
| Wheels | 14-in alloy | 14-in.aluminium beadlock | |
| Tires | 27-in radial tires | 29-in AT tires | |
| Winch | Steel cable, 3500-lb | Nylon cable, 3500-lb | |
| Color | Mercury Silver, Fire Red, Ghost Grey | Lava Orange, Nebula White, Nebula Black | |



THANK YOU !

